

**The 49th Session of the ISJ General Course 2023 Program**  
 November 15 - 21, 2023 (Web-based) and November 29 - December 5, 2023 (Face to Face in Japan)  
**Seminar Theme: "Improvement of business quality and expertise required to the general insurance industry in the post-Covid-19 era"**

Part 1: Wednesday, Nov. 15 - Tuesday, November 21, 2023 (Web-

(via Zoom Meetings App.)

| Date            | Time Zone (UTC +) |   |  | Subject   |
|-----------------|-------------------|---|--|---|
|                 | TYO<br>(UTC +9)   | BWN, HKG,<br>KUL, MFM, MNL,<br>TPE, ULN<br>(UTC +8) | BKK, HAN, JKT,<br>PNH, VTE<br>(UTC +7) |   |
| Nov. 15 (Wed.)  | 11:00-11:30       | 10:00-10:30   | 9:00-9 : 30                            | <b>Opening Ceremony</b><br>Opening Address  |
|                 | 11:30-12:00       | 10:30-11:00   | 9:30-11:00                             | Orientation   |
|                 | 12:20-13:20       | 11:20-12:20   | 10:20-11:20                            | <b>[Lecture]</b><br>Insurance Supervision in Japan  |
|                 | 13:20-14:50       | 12:20-13:50   | 11:20-12:50                            | <Lunch Break>   |
|                 | 14:50-15:50       | 13:50-14:50   | 12:50-13:50                            | <b>[Lecture]</b><br>Automobile Insurance  |
|                 | 16:10-17:10       | 15:10-16:10   | 14:10-15:10                            | <b>[Lecture]</b><br>Claims Adjustment of Automobile Insurance   |
|                 | 17:20-18:20       | 16:20-17:20   | 15:20-16:20                            | <b>Communication Time among the Participants</b>  |
| Nov. 16 (Thur.) | 11:00-12:00       | 10:00-11:00   | 9:00-10:00                             | <b>[Lecture]</b><br>Commercial Property Insurance and Catastrophe Risks                                     |
|                 | 12:20-13:00       | 11:20-12:00   | 10:20-11:00                            | <b>[Lecture]</b><br>Earthquake Insurance for Residential Risk   |
|                 | 13:00-14:20       | 12:00-13:20   | 11:00-12:20                            | <Lunch Break>   |
|                 | 14:20-15:20       | 13:20-14:20   | 12:20-13:20                            | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (1) |
|                 | 15:40-16:40       | 14:40-15:40   | 13:40-14:40                            | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (2) |
| Nov. 17 (Fri.)  | 11:00-12:00       | 10:00-11:00   | 9:00-10:00                             | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (3) |
|                 | 12:20-13:20       | 11:20-12:20   | 10:20-11:20                            | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (4) |
|                 | 13:20-14:50       | 12:20-13:50   | 11:20-12:50                            | <Lunch Break>   |
|                 | 14:50-15:50       | 13:50-14:50   | 12:50-13:50                            | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (5) |
|                 | 16:10-16:40       | 15:10-15:40   | 14:10-14:40                            | <b>[Reporting from ISJ Regions]</b><br>Non-life Insurance Markets and Various Issues of the ISJ Regions (6) |
| Nov. 18 (Sat.)  |                   |   |  |   |
| Nov. 19 (Sun.)  |                   |   |  |   |
| Nov. 20 (Mon.)  | 11:00-12:00       | 10:00-11:00   | 9:00-10:00                             | <b>[Lecture]</b><br>Natural Catastrophe Claim Management  |
|                 | 12:20-13:20       | 11:20-12:20   | 10:20-11:20                            | <b>[Lecture]</b><br>Cargo Insurance   |
|                 | 13:20-14:50       | 12:20-13:50   | 11:20-12:50                            | <Lunch Break>   |
|                 | 14:50-15:50       | 13:50-14:50   | 12:50-13:50                            | <b>[Lecture]</b><br>Liability Insurance   |
|                 | 16:10-17:10       | 15:10-16:10   | 14:10-15:10                            | <b>[Lecture]</b><br>Miscellaneous Insurance (exc. Liability Insurance)                                      |
| Nov. 21 (Tue.)  | 11:00-12:00       | 10:00-11:00   | 9:00-10:00                             | <b>[Lecture]</b><br>Reinsurance Market in Japan   |
|                 | 12:20-13:20       | 11:20-12:20   | 10:20-11:20                            | <b>[Lecture]</b><br>Overseas Business of Japanese Non-Life Insurance Company                                |
|                 | 13:20-14:50       | 12:20-13:50   | 11:20-12:50                            | <Lunch Break>   |
|                 | 14:50-15:50       | 13:50-14:50   | 12:50-13:50                            | <b>Wrap-up for Part 1</b>   |
|                 | 16:20-17:20       | 15:20-16:20   | 14:20-15:20                            | <b>Briefing and Q&amp;A for Part 2 in Japan</b>   |

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Part 2: Wednesday, Nov. 29 - Tuesday, Dec. 5, 2023 (Face to Face in Tokyo)

(Classroom: No. 502 & 503)

| Date            | Time           | Subject  |
|-----------------|----------------|--|
| Nov. 29 (Wed.)  | 9:10-9:40      | <b>Orientation</b>   |
|                 | 10:00-10:20    | <b>Opening Ceremony</b>  |
|                 | 10:40-11:10    | <b>Opening Address</b><br><b>[Lecture]</b><br>Challenges and initiatives of the non-life insurance industry in Japan |
|                 | 11:20-12:00    | <b>[Lecture]</b><br>Past and present initiatives of GIAJ   |
|                 | 12:00-13:20    | <Lunch Break>  |
|                 | 13:20-14:20    | <b>[Lecture]</b><br>Distribution systems and sales methodology   |
|                 | 14:40-15:40    | <b>[Lecture]</b><br>The roles of the Rating Organization   |
|                 | 16:00-17:00    | <b>Communication Time among the Participants</b>   |
| Nov. 30 (Thur.) | 9:20-10:20     | <b>[Reporting from ISJ Regions]</b><br>Specific Issues Report Presentation ①   |
|                 | 10:40-11:40    | Specific Issues Report Discussion ①  |
|                 | 11:40-13:20    | <Lunch Break>  |
|                 | 13:20-14:50    | <b>Group Discussion (1)</b>  |
|                 | 15:00-17:00    | <b>Japanese Culture Experience</b>   |
| Dec. 1 (Fri.)   | 9 : 00-11 : 40 | <b>[Extracurricular Lecture]</b><br>The roles of the Research and Training Center for Automobile Repairs             |
|                 | 12:00-13:10    | <Lunch Break>  |
|                 | 14:00-15:00    | <b>[Reporting from ISJ Regions]</b><br>Specific Issues Report Presentation ②   |
|                 | 15:20-16:20    | Specific Issues Report Discussion ②  |
|                 | 16:40-17:40    | <b>Group Discussion (2)</b>  |
| Dec. 2 (Sat.)   |                |  |
| Dec. 3 (Sun.)   |                |  |
| Dec. 4 (Mon.)   | 9:20-10:20     | <b>[Lecture]</b><br>Trends of advanced technology of the non-life insurance industry                                 |
|                 | 10:40-11:40    | <b>[Lecture]</b><br>Small-Amount and Short-Term Insurance  |
|                 | 11:40-13:20    | <Lunch Break>  |
|                 | 13:20-14:20    | <b>[Reporting from ISJ Regions]</b><br>Specific Issues Report Presentation ③   |
|                 | 14:40-15:40    | Specific Issues Report Discussion ③  |
|                 | 16:00-17:00    | <b>Group Discussion (3)</b>  |
| Dec. 5 (Tue.)   | 9:20-10:20     | <b>Wrap-up Group Presentations and discussion(1)</b>   |
|                 | 10:40-11:40    | <b>Wrap-up Group Presentations and discussion(2)</b>   |
|                 | 11:40-17:00    | <Free Time>  |
|                 | 17:00-17:30    | <b>Closing Ceremony</b>  |
|                 | 18:00-19 : 30  | <b>Farewell Party</b>  |